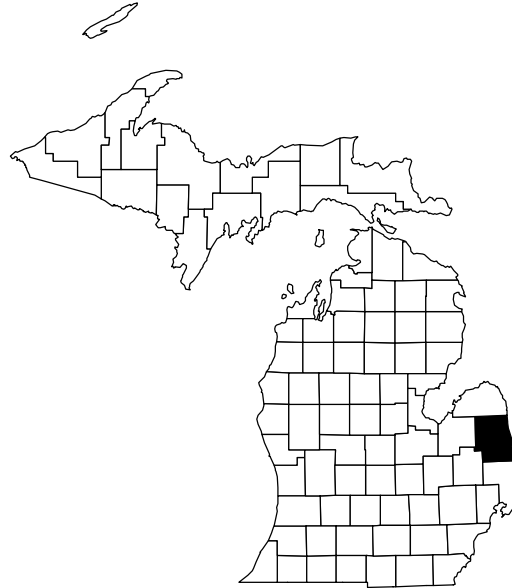


SANILAC COUNTY TOURISM PROFILE

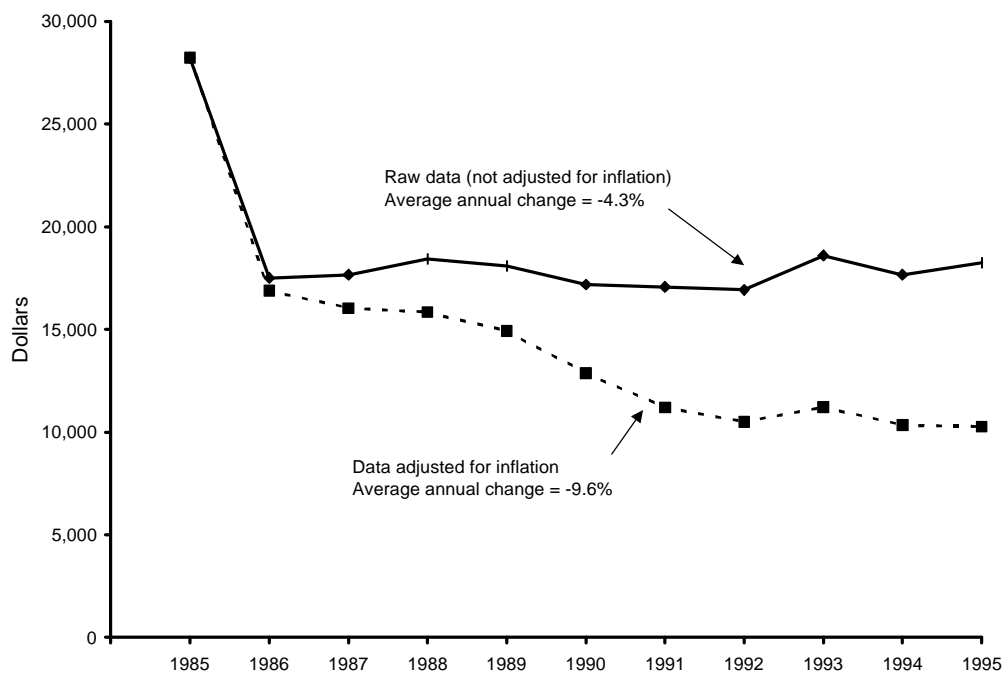
Prepared by Daniel M. Spencer, Dae-Kwan Kim, and Philip J. Alexander

October 1998

MSU Extension has prepared this profile to help developers, tourism professionals, public officials, and others make informed decisions regarding the travel and tourism industry in Sanilac County. All statistics pertain to Sanilac County unless otherwise noted, and are the most current available. Further assistance is available from the Travel, Tourism, and Recreation Resource Center at Michigan State University (517/353-0793) or the MSU Extension office in Sanilac County (810/648-2515).



TRENDS IN STATE OF MICHIGAN LODGING USE TAX COLLECTIONS FOR SANILAC COUNTY



NOTE: The lodging use tax is a state tax on the rental of a guest-room or cabin. To ensure comparability of statistics over the entire 10-year period shown, tax collections after May 1, 1994, when the tax rate increased from 4% to 6%, were adjusted so that they equaled what they would have been at the 4% rate. The comparable statewide average annual change figures are 6.3% in the case of raw data and 0.4% in the case of adjusted data.

SOURCE: Michigan Department of Treasury, Systems Division.

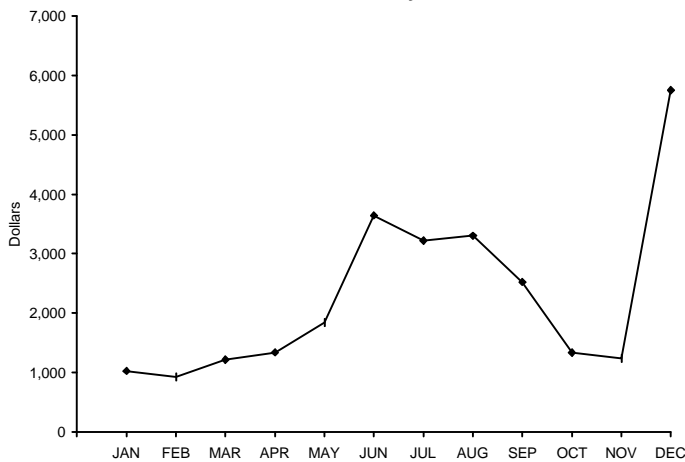
ESTIMATED MARKET SHARE, TRIP VOLUME, AND EXPENDITURES BY TOURISTS IN SANILAC AND NEIGHBORING COUNTIES, 1996

<u>COUNTY OF MAIN DESTINATION</u>	<u>ESTIMATED MARKET SHARE</u>	<u>ESTIMATED NO. PLEASURE TRIP-NIGHTS</u>	<u>ESTIMATED DIRECT EXPENDITURES</u>
Huron	0.8%	777,100	\$42,216,000
Lapeer	0.4%	354,600	\$19,264,000
Saint Clair	1.3%	1,204,200	\$65,420,000
Sanilac	0.2%	152,000	\$8,260,000
Tuscola	0.2%	141,100	\$7,663,000

NOTE: Estimates are based on results from a telephone survey being conducted by the Travel, Tourism, and Recreation Resource Center at Michigan State University. "Pleasure trips" are overnight or day trips to places at least 50 miles from respondents' homes that were made for enjoyment, including vacations, weekend getaways, shopping trips, and trips to visit friends and relatives. The study region consists of Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin, and Ontario. "Market share" is the percentage of pleasure trips to Michigan that originated from this region and had a given county as its main destination. Estimated pleasure trip-nights are the product of these percentages and a survey-based estimate of 93.8 million pleasure trip-nights in Michigan in 1996. Direct expenditures are the product of these percentages and a survey-based estimate of \$5.1 billion in direct pleasure trip expenditures in Michigan in 1996. Estimates do not include pleasure trip-nights or expenditures of travelers who resided outside the study region or who merely passed through a county. Estimates are preliminary and subject to revision as additional data become available. They should be used judiciously since they are in some cases based on small samples for a given county.

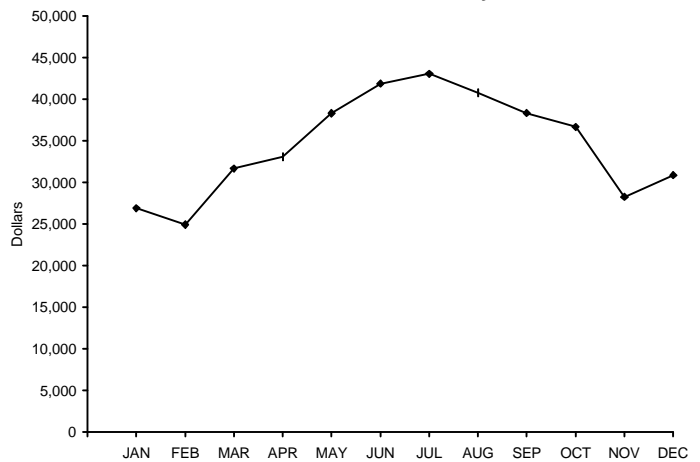
SEASONALITY IN ECONOMIC ACTIVITY

State of Michigan Lodging Use Tax Collections for Sanilac County, 1995



SOURCE: Michigan Department of Treasury.

State of Michigan Sales Tax Collections of Family Restaurants and Cafeterias for Sanilac County, 1995



SOURCE: Michigan Department of Treasury.

INDICATOR OF TRAVEL ACTIVITY FOR SANILAC COUNTY

Unadjusted (6%) State of Michigan lodging use tax collections (1995) \$27,376

RECREATION AND TRAVEL RESOURCES

NATURAL RESOURCES

No. land acres in county (1989)	617,216
No. water acres in county (1989)	0
Total no. acres in county (1989)	617,216
No. acres of public recreation land (1990)	
National parks/lakeshores	0
National wildlife refuges	0
National forests	0
State parks and recreation areas	238
State boating and fishing sites	3
State game/wildlife areas	8,223
State forests	0
Other areas	0
Total	8,464
No. acres of publicly or privately owned forest land (1994)	79,900
Total no. acres of designated state or federal wilderness (1990) ...	0
Average no. inches of snowfall (1981/82-1990/91)	44.8
No. miles of Great Lake shoreline	41
Total no. miles of rivers and streams	1,007
No. miles of state or federal wild/scenic/natural river (1990)	0
No. inland lakes > 50 acres in size	0
Combined acres of natural or artificial lakes and ponds (1991)	204
Total no. acres of legislatively protected sand dunes (1989)	0

RECREATION AND TRAVEL FACILITIES

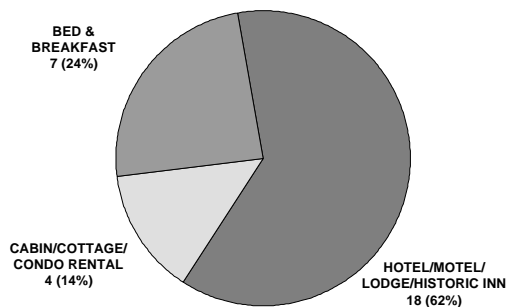
No. public access sites (1990)	4
No. recreational harbors on the Great Lakes (1990)	2
No. Great Lake marinas (1994)	3
No. Great Lake marina slips (1994)	268
No. licensed charter boats (1996)	8
No. 9-hole golf courses (1995)	4
No. 18-hole golf courses (1995)	4
No. agricultural markets/wineries/u-picks (1993)	8
No. miles of designated scenic highway (1990)	35.9
No. owned second homes (1990)	3,432
No. licensed food service establishments (1995)	
Table service	80
Fast food	24
Cafeteria	21
Bar only	10
Other	48
Total	183
No. boat liverys (1990)	1
No. watercraft for rent (1990)	6
No. miles of state-funded snowmobile trail (1990)	0
No. miles of hiking/skiing/mtn. biking trail (1994)	1
No. miles of designated off-road vehicle trail (1992)	0
No. museums (1990)	1
No. historical attractions open to the public (1990)	0
No. miles of interstate highway (1990)	0.0

PRINCIPAL ATTRACTIONS AND EVENTS

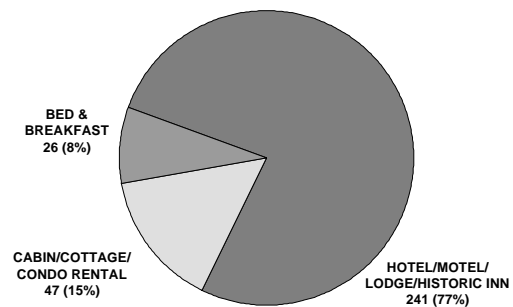
Cass City, Miden City, and Sanilac State Game Areas; Sanilac Petroglyphs and Historic State Park; Sanilac Historical Museum; Port Sanilac Lighthouse; Barn Theatre, Port Sanilac; eight public golf courses; 8,464 acres of public recreation land; boating resources (41 miles of Lake Huron shoreline, 1,007 miles of rivers and streams, 4 public access sites).

Croswell Fair (mid July); Art in the Park on the Hill, Port Sanilac (early July); Port Sanilac Summerfest (late July); Snover Homecoming (mid July); Brown City Days (early June); Marlette Country Fair Days (mid July); Sanilac County 4-H Fair (early August); Sandusky County Christmas Lighted Farm Implement Parade (first Friday in December); Michigan Thumb Festival, Sandusky (last full weekend in June); Deckerville Homecoming (early August); Croswell Pioneer Days (mid June).

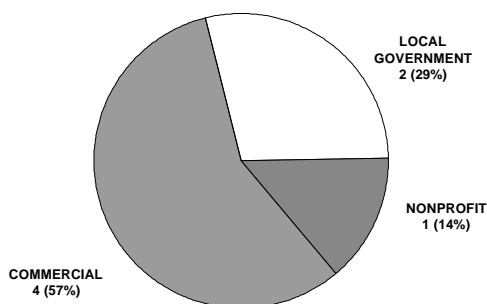
NO. COMMERCIAL LODGING ESTABLISHMENTS, 1990



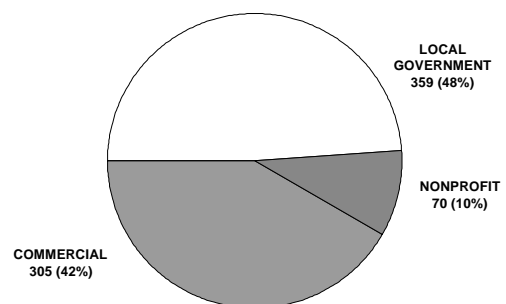
NO. GUEST-ROOMS IN COMMERCIAL LODGING ESTABLISHMENTS, 1990



NO. CAMPGROUNDS, 1990



NO. CAMPSITES, 1990



RANK IN RELATION TO OTHER MICHIGAN COUNTIES

<u>Variable</u>	<u>Date of Data</u>	<u>Value</u>	<u>County's Rank</u>	<u>Range of Ranks Statewide</u>
Total no. miles of rivers and streams	1944	1007	4	1-77
No. natural heritage sites	1990	0	7	1-7
No. historical attractions open to the public	1990	0	9	1-9
No. museums	1990	1	13	1-14
No. licensed charter boats	1996	8	15	1-22
Total no. public golf course holes per 1,000 residents	1995	2.56	20	1-74
No. lifts or tows at downhill ski areas	1990	0	20	1-20
No. miles of Great Lake shoreline	n.d.	40.5	23	1-38
No. miles of designated scenic highway	1990	35.9	25	1-35
No. owned second homes	1990	3,432	25	1-83
No. Great Lake marina slips per 1,000 residents	1994	6.43	29	1-41
No. agricultural markets/wineries/u-picks per 1,000 residents	1993	0.19	33	1-48
No. eating and drinking places per 1,000 residents	1995	4.34	34	1-74
No. miles of designated off-road vehicle trail	1992	0.0	38	1-38
No. miles of state or federal wild/scenic/natural river	1990	0.0	39	1-39
Estimated population	1995	42,203	39	1-83
No. miles of state-funded snowmobile trail	1990	0.0	47	1-47
No. designated campsites	1990	734	51	1-81
Total no. units in commercial lodging establishments	1990	314	58	1-82
Average no. inches of snowfall (1981/82-1990/91)	Avg.	44.8	58	1-82
No. acres of publicly or privately owned forest land	1994	79,900	62	1-82
No. acres of public recreation land	1990	8,464	63	1-83
No. licensed rental watercraft per 1,000 residents	1990	0.15	73	1-76
Estimated direct pleasure trip expenditures	1996	\$8,260,000	76	1-83
No. miles of designated hiking/skiing/mtn. biking trail	1994	1.00	78	1-79
No. public access sites	1990	4	78	1-83
Combined area of natural or artificial lakes and ponds	1991	204	83	1-83

NOTE: This table is intended to provide an indication of the county's competitive advantages and disadvantages. Many types of tourism facilities are patronized by local residents as well as tourists. The number of such facilities in a given county is therefore a function of the county's population as well as its popularity as a tourist destination. To provide a meaningful indication of popularity in such cases, counts of facilities are presented as number of facilities per 1,000 residents. "Natural heritage sites" are scenic vistas, unique geological features, significant wildlife observation areas, or major waterfalls. Range of ranks statewide is not always 1-83 due to ties.

SOURCES OF STATISTICS IN THIS PUBLICATION

U.S. Bureau of the Census; Michigan Departments of Agriculture, Natural Resources, Public Health, Transportation, and Treasury; Travel, Tourism, and Recreation Resource Center at Michigan State University.

RESOURCES FOR FURTHER ASSISTANCE

- Greater Crosswell-Lexington Chamber of Commerce: 79 North Howard, Crosswell, MI 48422-0142.
- Marlette Area Chamber of Commerce: P.O. Box 222, Marlette, MI 48453.
- Sandusky Chamber of Commerce: P.O. Box 306, Sandusky, MI 48471-0306. (810) 648-9648.
- Travel Michigan: P.O. Box 30226, Lansing, MI 48909. (517) 373-0670. Web site: <http://www.Michigan.org/>
- Travel, Tourism, and Recreation Resource Center, Michigan State University: 172 Natural Resources Building, East Lansing, MI 48824-1222. Phone: (517) 353-0793. Fax: (517) 432-2296. E-mail: dholecek@pilot.msu.edu Web site: <http://www.tourism.msu.edu/>



Travel, Tourism, and Recreation Resource Center
Michigan State University



County tourism profiles are a program of MSU Extension's Tourism Area of Expertise Team. Information about the Team and its programs may be found on the World Wide Web at "<http://www.tourism.msu.edu/>". Tourism profiles for each Michigan county, as well as explanations of technical terms and procedures, may be obtained from this same Web site.