

Thematic Issues	Transient V. Survey Current Visitors (n=532)	Overnight V. Survey Past Visitors (n=268)	Potential Market S. Future Visitors (n=302)	Residents Survey County Residents (n=518)	Business Survey County Businesses (n=87)
Tourist Market					
	<ul style="list-style-type: none"> • 81% MI • 5% IL • 3% IN • 1% OH • 10% other states • • 	<ul style="list-style-type: none"> • 73% MI • 5% IL • 6% IN • 6% OH • 10% other states • • 	<ul style="list-style-type: none"> • Southern MI • Northeastern IL • Northern IN • • • 		<ul style="list-style-type: none"> • 67% (avg.) tourists are from MI MI tourists: • 63% (avg.) southern MI Non-MI tourists: • 38% (avg.) IL • 24% (avg.) IN •
Travel Characteristics					
General	<ul style="list-style-type: none"> • • • • 80% repeat visitors • 2.7 persons – avg. travel party size • 35.7 – avg. age of travel party • • • • • • • • 	<ul style="list-style-type: none"> • • 71% travel with family • 26% travel with friends • 94% repeat visitors • 3.5 persons – avg. travel party size • 40.3 – avg. age of travel party • \$574 – avg. spending per trip • • • • • • • 	<ul style="list-style-type: none"> • 95% traveled anywhere in past 3 yrs • 81% travel with family • 44% travel with friends • 79% have been to the region in the past • 70% weekend trip to MI • 28% vacation trip to MI • • • • • • • 	<ul style="list-style-type: none"> • 16% take guests only to places outside the county (< 60 mi) • • • • • • • • • • • • • 	<ul style="list-style-type: none"> Hours of operation in summer: • 74% open Mon - Fri 8 am – 6 pm • 51% open Sat – Sun 8 am – 6 pm Hours of operation in fall: • 59% open Mon - Fri 8 am – 6 pm • 39% open Sat – Sun 8 am – 6 pm Hours of operation in winter: • 51% open Mon - Fri 8 am – 6 pm • 31% open Sat – Sun 8 am – 6 pm Hours of operation in spring: • 53% open Mon - Fri 8 am – 6 pm • 35% open Sat – Sun 8 am – 6 pm •

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Overnight Stay	<ul style="list-style-type: none"> • 4.3 nights - avg. • 35% other home • 32% camping / cottage • 15% hotel / motel / B&B • 	<ul style="list-style-type: none"> • 3.5 nights - avg. • 56% hotel / motel / B&B • 29% camping / cottage • 13% other home • 	<ul style="list-style-type: none"> • Take overnight pleasure trips year round • 2 – 4 nights - median stay in hotels/motel/B&Bs • 3 – 5 nights - median stay on campgrounds • • 	<ul style="list-style-type: none"> • • • • • 	<ul style="list-style-type: none"> • • • • •
Tourist Activities	<p>Interest in activities:</p> <ul style="list-style-type: none"> • 61% camping • 53% boating • 47% canoeing / kayaking • 45% general sightseeing • 43% dining out • • • • • • 	<p>Participation in activities in the area:</p> <ul style="list-style-type: none"> • 66% dining out • 44% general sightseeing • 41% shopping • 40% hiking / walking • 29% swimming (lake / river) • • • • • • 	<p>General participation in activities:</p> <ul style="list-style-type: none"> • 74% dining out • 74% sightseeing • 60% VFR • 56% visiting historic site • 55% shopping • • • • • • 	<p>Guests' participation in activities:</p> <p>In county:</p> <ul style="list-style-type: none"> • fishing • hiking • sightseeing • shopping • • <p>Outside county:</p> <ul style="list-style-type: none"> • shopping • dining • sightseeing • gaming • • 	<ul style="list-style-type: none"> • 61% sales to tourists • • 67% last-yr business was OK • 30% last-yr business successful • 42% have served more tourists recently • • • • • •
Marketing / Promotion					
Planning Horizon	<ul style="list-style-type: none"> • 75 days avg. • 61% planned a trip within 30 days • • • • • • • 	<ul style="list-style-type: none"> • 86 days avg. • 53% planned a trip within 30 days • • • • • • • 	<ul style="list-style-type: none"> • 90 days avg. for vacation • 52% plan a vacation trip within 60 days • 25 days avg. for a weekend trip • 59% plan a weekend trip within 14 days • 83% will likely visit the area in next 3 yrs • 34% will definitely visit the area in the near future • 	<ul style="list-style-type: none"> • • • • • • • • • 	<ul style="list-style-type: none"> • • • • • • • • •

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Trip Planning Sources	<ul style="list-style-type: none"> • • • • • • 	<ul style="list-style-type: none"> • 36% - friends / relatives • 34% - Internet • 24% - word of mouth • 18% - travel brochures • • 	<ul style="list-style-type: none"> • 74% - friends / relatives • 67% - word of mouth • 65% - Internet • 50% - travel brochures • • 	<ul style="list-style-type: none"> • • • • • • 	<ul style="list-style-type: none"> • 71% chamber of commerce • 61% Internet • 59% local visitor guide • 55% newspaper • 38% CVB •
Attracting Visitors	<ul style="list-style-type: none"> • • • • • • Fishing (mentioned in each season) • Camping (mentioned in 3 seasons) • Winter sports • 	<ul style="list-style-type: none"> • 18% improved road conditions and signage • 11% shopping opportunities • 11% dining opportunities (especially in the evening) • 6% cell phone coverage • • • • 	<ul style="list-style-type: none"> • 15% better information / more promotion • 11% more variety of activities and entertainment • 9% better restaurants • 8% better road / traffic conditions • 8% better / more lodging • 8% better cost control • Fishing (mentioned in 3 seasons) • Shopping mentioned (in each season) • Winter sports • 	<ul style="list-style-type: none"> • 18% more overall promotion and to specific regions and groups • 10% more variety of attractions and events • 8% more restaurant choices • 7% more shopping opportunities • 7% improved infrastructure and access to natural resources • 91% support more ag-tourism • 88% support more festivals and trails • 85% support more museums / cultural sites & restaurants • 	<ul style="list-style-type: none"> • 74% advertised in the five-county region • 40% advertised in SW MI • 35% advertising in SE MI • 20% advertised outside MI: - IN – 22% - IL – 19% - OH – 18% • 38% did not advertise outside MI • 54% not planning to change hours of operation • •
Trip Factors in Decision-Making	<ul style="list-style-type: none"> • • • • • • 	<ul style="list-style-type: none"> • 1 – variety of attractions / activities • 2 – weather • 3 – family-friendly place • • • 	<ul style="list-style-type: none"> • 86% safety and security • 80% interesting scenery • 80% service quality • 69% cost • 64% variety of attractions/ activities • 	<ul style="list-style-type: none"> • • • • • • 	<ul style="list-style-type: none"> • • • • • •

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Tourism Issues					
	<ul style="list-style-type: none"> • Traffic congestion • Weather • Costs • Road condition • • 	<ul style="list-style-type: none"> • Traffic and road condition • Overcrowding • Lodging quantity and quality • Dining options • • 	<ul style="list-style-type: none"> • Overcrowding in places • High costs (gas, accommodations, etc.) • Traffic congestion • Distance • • 	<ul style="list-style-type: none"> • Road congestion • Overcrowding in places • Deterioration of resources • Disrespectful visitors • Strain on local infrastructure • • 	<ul style="list-style-type: none"> • Need access to quality employees • Affordable wages and benefits required to retain employees • State and local tax structure • Cooperation from businesses in the area • Utility costs • •
Demographic Information					
	<ul style="list-style-type: none"> • • 80% at least U.S. median income • • 16% retired • 66% employed full time • • 	<ul style="list-style-type: none"> • • 78% at least U.S. median income • • 23% retired • 58% employed full time • • 	<ul style="list-style-type: none"> • 82% at least some college education • 73% at least U.S. median income • 40.5 – avg. age in household • • • 	<ul style="list-style-type: none"> • 57% lived / owned property for more than 20 yrs • 21% pension (in households) • 56 – avg. age • 40% retired • 43% employed full time • • 	<ul style="list-style-type: none"> • 41% - 53% have up to 2 workers • • 29 – avg. yrs of existence • • •
Partnership / Tourism Organization					
	<ul style="list-style-type: none"> • • • • 	<ul style="list-style-type: none"> • • • • 	<ul style="list-style-type: none"> • • • • 	<ul style="list-style-type: none"> • 94% residents should be involved in tourism decision-making • 80% support additional tourism development • • 	<ul style="list-style-type: none"> • 48% interested in new / more partnerships in the area • 86% consider partnerships important • 51% support a more formalized regional tourism cooperation • •
Tourism Resources					
	<ul style="list-style-type: none"> • • • • • 	<ul style="list-style-type: none"> • • • • • 	<ul style="list-style-type: none"> • • • • • 	<ul style="list-style-type: none"> • 66%+ tourism would have a positive impact on the county • Tourism is #1 desired industry for economic development • 32% tourism should play a dominant role • 50% tourism should play an equal role • 73% tourism would improve local economy and job opportunities 	<ul style="list-style-type: none"> • • • • •

